FFY23-25 Triennial DBE Goal — BART Vendor Public Participation

June 3, 2022



Objectives

- Vendor focused public participation event
 - BART vendors have first-hand knowledge of pain points and can provide a unique perspective on BART contracting and the market

- Compliance with requirements in 49 CFR Part 26 (26.45)
- The District is a recipient of US DOT grant funds and therefore must establish a DBE Program which includes:
 - Setting an overall DBE goal every three Federal Fiscal Years on DOT-assisted contracts (Oct 1, 2022 to Sept 30, 2025)
- Consult with stakeholders on proposed DBE goal and methodology
 - Goal setting is a two-step process
 - Adjustments can be made to the proposed goal



Base Figure

Determine Base Figure of Relative DBE Availability

- The first step in setting an overall DBE goal is to determine a <u>Base Figure</u>
- The goal must be based on evidence of the availability of Ready, Willing, and Able (RWA) DBEs relative to all businesses RWA to participate on District contracts
- The Base Figure represents the relative availability of DBEs in the <u>District's relevant</u> geographic market area

Number of RWA DBEs

= Base Figure %

Number of **All** RWA Firms

BART's Base Figure incorporates previously established contract goals with DBE availability



DBE Availability

The FTA provides the following examples as methods that may be used to establish a Base Figure:

- DBE directories/census
- Bidders list
- Disparity study
- Goal from similar jurisdiction
- Other alternative methods (based on demonstrable evidence of local market conditions)

The District's 2017 Disparity Study identified three key data points:

- 1. Work Categories
- 2. Market Areas
- 3. DBE Availability (by Work Category)



Market Areas and DBE Availability

Disparity Study Availability				
Work Category	Market Area	Availability		
	Alameda			
	Contra Costa			
	San Francisco			
	San Mateo			
Construction	Santa Clara	22.91%		
	Marin			
	Sonoma			
	Solano			
	Napa			
	Alameda			
	Contra Costa			
A&E	San Francisco	29.82%		
	San Mateo			
	Marin			
Professional Services		11.89%		
(nonengineering)	State of California	11.09/0		
Other Services	State of California	7.22%		
Procurement	US	2.93%		



Contracts Types

- Work Categories vs Contracts with Goals
- BART's Base Figure calculation includes upcoming contracts broken up by Spending Type.
- Some contracts were identified to already have an advertised contract goal. Therefore, they were listed separately for Base Figure calculation purposes.
- These contracts are identified as "Existing Agreement" and have "Expected DBE Attainment" in place of DBE "Availability"
- Availability for these contracts could not be used since goals have already been set



Step One: Base Figure

Weighted Base Figure calculation:

- FFY23-25 spending estimated
- Expected DBE Attainment

Sum of Estimated FTA			Availability/ Expected	Weighted	
Spending Types		Amount	Weights	Attainment	Availability
A&E	\$	172,000,000	25.1%	29.82%	7.5%
Construction	\$	257,991,819	37.6%	22.91%	8.6%
Existing Agreement	\$	213,845,970	31.2%	26.89%	8.4%
Procurement	\$	40,459,008	5.9%	2.93%	0.2%
Professional Service	\$	1,000,000	0.1%	11.89%	0.0%
Grand Total	\$	685,296,796			25%



Step One: Base Figure

Weigh each spending type

• A&E Example: \$172M / \$685M = 25.1%

Sum of Estimated FTA			Availability/ Expected	Weighted	
Spending Types		Amount	Weights	Attainment	Availability
A&E	\$	172,000,000	25.1%	29.82%	7.5%
Construction	\$	257,991,819	37.6%	22.91%	8.6%
Existing Agreement	\$	213,845,970	31.2%	26.89%	8.4%
Procurement	\$	40,459,008	5.9%	2.93%	0.2%
Professional Service	\$	1,000,000	0.1%	11.89%	0.0%
Grand Total	\$	685,296,796			25 %



Step One: Base Figure

Calculate the Weighted Availability

• A&E Example: 25.1% x 29.8% = 7.5%

Sum of Estimated FTA			Availability/ Expected	Weighted	
Spending Types		Amount	Weights	Attainment	Availability
A&E	\$	172,000,000	25.1%	29.82%	7.5%
Construction	\$	257,991,819	37.6%	22.91%	8.6%
Existing Agreement	\$	213,845,970	31.2%	26.89%	8.4%
Procurement	\$	40,459,008	5.9%	2.93%	0.2%
Professional Service	\$	1,000,000	0.1%	11.89%	0.0%
Grand Total	\$	685,296,796			25%

Step One Base Figure



Step Two: Base Figure Adjustment

- Once the Step One Base Figure is calculated, we must examine all evidence to determine if any adjustments should be made to the Base Figure. For example:
 - Evidence from disparity studies from local agencies
 - Past DBE participation
 - Public outreach/comment
 - i.e., are there any barriers keeping DBE's from being able to form, grow and compete?
 - Other relevant data



Step Two: Base Figure Adjustment

Past Participation Method

Past DBE Attainment		Median	
FFY17	24%	24%	
FFY18	30%		
FFY19	30%		
FFY20	6%		
FFY21	16%		



Step Two: Base Figure Adjustment

- Carryover Procurement Contracts
- As of April 2022, there are approx. \$124M in federal procurement contracts pending to be awarded in FFY22.
- Failure to award these contracts in FFY22 could negatively impact the District's future DBE attainment if they are rolled over. We have incorporated a "worst-case" scenario to further adjust our base figure.

	Sum of Estimated FTA			Availability/ Expected	
Spending Type		Amount	Weights	Attainment	Weighted Availability
A&E	\$	172,000,000	21.3%	29.82%	6.3%
Construction	\$	257,991,819	31.9%	22.91%	7.3%
Existing Agreement	\$	213,845,970	26.4%	26.89%	7.1%
Procurement	\$	40,459,008	5.0%	2.93%	0.1%
Professional Service	\$	1,000,000	0.1%	11.89%	0.0%
Carryover Procurement	\$	123,512,191	15.3%	2.93%	0.4%
Grand Total	\$	808,808,987			21.4%



Step Two: Race-Neutral Goal

Race-Neutral Goal Calculation

Pursuant to 49 CFR 26.51, the District,

• "must meet the maximum feasible portion of your overall goal by using raceneutral means of facilitating race-neutral DBE participation."

• The District calculated its projected race-neutral attainment by determining past median race neutral attainment.



Race-Neutral Calculation

- Historically Attainment
- OCR calculated the past RN attainment on OCR contracts
 - DBE attainment on past contracts
 - 15% (Median RN Attainment) / 24% (Median DBE Attainment) = 64% of goal to be achieved RN

Past Race-Neu	Median	
FFY17	22%	15%
FFY18	15%	
FFY19	22%	
FFY20	1%	
FFY21	13%	



Proposed DBE Goal

Proposed DBE Goal for FFY 2023-2025 (October 1, 2022 – September 30, 2025)

- 23%
 - 15% Race-Neutral
 - 8% Race-Conscious



^{*}Adjusted base figure and RC/RN goals were rounded to whole numbers

Consultation with Stakeholders

- Proposed goal will be publicized for public comment on www.bart.gov
- Email notifications on the goal and requests for comment to be sent to vendors and agencies:
 - This includes small and disadvantaged businesses, government agencies, Chamber of Commerce, etc.
- Proposed goal will be publicized at upcoming outreach events
 - BART Sponsored Public Participation 6/8/2022 10-11:30 am https://us06web.zoom.us/j/2301294458
- Goal to be publicized via local publications
- The District will consider comments on DBE goals before August 1, 2022 submission



Questions/Comments

Is there anything else the District can consider in its DBE methodology?

Do you have any other comments on the DBE goal?

Other questions?

Please submit any additional comments the following:

https://forms.office.com/g/EhrzixH3q5

or

Jtowner@bart.gov



General Discussion