



2-Year Action Plan for Priority: Financial Stability

OVERVIEW

Establishing financial stability is central to the Districts near and long-term success and underpins the District's ability to deliver on all initiatives. This work includes implementing a sustainable funding strategy, identifying cost savings and efficiencies, and generating additional revenue.

Implement Sustainable Funding Strategy

BSP Goal: Financial Stability

Executive Office	Milestone Description	Ongoing	FY26 Q1	FY26 Q2	FY26 Q3	FY26 Q4	FY27 Q1	FY27 Q2	FY27 Q3	FY27 Q4
Establish Sustainable Operating Financial Plan										
OCFO	Develop scenarios for FY27 budget reflecting potential revenue measure outcomes				●					
OCFO	Identify ongoing operating expense reductions				●					
OCFO	Approve FY27 budget					●				
OPD	Support future scenario analysis in support of FY27 Budget Strategy					●				
OPD	Support discussions on transit funding needs to mitigate fiscal cliff							●		
OCFO	Advocate for adequate BART funding in regional measure and maintain model tool and data analysis to respond to regional inquiries							●		
OCFO	Initiate update of fare policy for Board consideration								●	
Evaluate Financing Strategies to Address Operating and Capital Needs										
OCFO	Implement financing strategies, as appropriate	●								
Lead Education Campaign Related to the Fiscal Cliff & Regional Impacts										
OEA	Lead role in regional measure education	●								
OEA	Launch economic impact storytelling effort, Including two stories in FY26 and social media				●					
OEA	Launch website, social media, media relations, and stories					●				



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Negotiate & Administer Union Contracts in accordance with Funding Strategy										
ADMIN	Prepare for bargaining successor agreement		●							
ADMIN	Initiate formal bargaining process (BPOA, BPMA)				●					
ADMIN	Complete bargaining process (BPOA, BPMA)					●				
ADMIN	Initiate formal bargaining process (ATU, AFSCME, SEIU)							●		
ADMIN	Complete bargaining process									●
Pursue Federal, State & Regional Funding & Legislation										
OEA	Participate in Federal reauthorization efforts for Infrastructure Investment and Jobs Act (IIJA)	●								
OEA	Adopt Federal and State legislative advocacy program	●								
OEA	Engage in annual State budget process to maintain/grow transit funding	●								
OEA	Conduct polling in advance of regional measure		●	●			●			
OEA	Continue to monitor and engage in development of enabling legislation		●							
OEA	Engage with state legislature on the passage of a Trailer Bill for State Transit Loan, identifying terms of such a loan			●						
OEA	Participate in State Cap & Trade reauthorization efforts			●						
OCFO	Federal delegation informed of BART priorities in Infrastructure Investment and Jobs Act (IIJA) reauthorization							●		
OCFO	State of good repair funding advocacy: BART considered in State IIJA reauthorization strategy							●		



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Pursue Federal, State & Regional Funding & Legislation

OCFO	Form a coalition of transit operators nationwide to advocate for creation of new funding programs									●
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Cost Savings & Efficiencies

BSP Goal: Financial Stability

Executive Office	Milestone Description	Ongoing	FY26 Q1	FY26 Q2	FY26 Q3	FY26 Q4	FY27 Q1	FY27 Q2	FY27 Q3	FY27 Q4
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Accelerate Financial Close, Provide Timely Data to Stakeholders to Make Informed Decisions

OCFO	Close and distribute monthly financials by the 21st of the following calendar month	●								
OCFO	Complete Annual Comprehensive Financial Report by Mid-November			●						

Decrease/Close Out Unused Purchase Orders

BPD	Review open purchase orders associated with BPD and close any that are not in use or no longer needed	●								
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Improve Absence and Leave Programs to Reduce Absenteeism

ADMIN	Implement absenteeism/leave tracking and training program						●			
ADMIN	Improve leave programs' effectiveness through data-driven management, policy alignment, and proactive employee support								●	
ADMIN	Reduce absenteeism through data-driven management and dashboard, policy alignment, and proactive employee support								●	

Improve the Coordination between Benefits and Leave Management

ADMIN	Implement coordination changes to the Leave Absence Program, including establishing a Leaves Council	●								
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Increase Fare Revenues										
BPD	Continue to enforce proof of payment	●								
Introduce Automation to Streamline Process: Calculation of Payroll Hours & Scheduling to Eliminate Human Error										
OPS	Reduce human factor errors within the Crew Office/ Senior Operations Fore worker Office and Fore worker Admin					●				
Leverage Hastus and Other Technology to Manage Staffing										
OPS	Automate process via Oracle Analytic Cloud (full transition complete)					●				
OPS	Improved staffing plan to create more operational efficiencies							●		
Reduce Financial Risks through Internal Controls & Efficiency										
OCFO	Performance & Innovation to implement at least 30 improvements annually that streamline processes and generate cost efficiencies for teams Districtwide	●								
OCFO	Monitor and Implement Inspector General Audit Recommendations	●								
OCFO	Complete FY26 Internal Audit Plan	●								
Review, Prioritize and Implement Cost Control Measures										
OCFO	Review processes (e.g. utility costs and accounting processes for benefit programs) and prioritize/implement cost control measures	●								
Streamline Go Card Purchases by Reducing Costs via Bulk Pricing & Fees										
BPD	Review Go Card purchases and create a purchase order if it is a constant reoccurrence	●								



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Use Technology to Assess System Conditions

OID	Deploy pilot to assess system conditions and improve response to maintenance and operational issues										●
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Revenue Generation

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Develop Customer Service, Marketing & Merchandising

OEA	Develop new Railgoods merchandise and products	●								
OEA	Explore new advertising opportunities, including more effective use of train interior spaces	●								
OEA	Railgoods merchandising pop up and marketing	●								
OEA	Develop business strategy to offset special events costs (i.e. tickets or sponsorship)			●						
OEA	Create up-to-date photos for all railgoods products				●					

Implement Updated Parking Pricing

OPD	Implement demand and inflation-based parking pricing				●					
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License Fiber (Digital railway)

OCIO	License fiber segments to up to 2-3 customers annually	●								
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