Work Plan No. C.03-01: West Oakland Development Negotiation Support

Scope:

1. Task 1: Complete Proforma Reviews
2. Task 2: Assist in development and drafting of Term Sheet
3. Task 3: Review Project Concept Feasibility
4. Task 4: Assist in Evaluation, Discussions, & Negotiations of Business Terms
5. Task 5: Attend Meetings (upon request)

Prime: HNTB

<table>
<thead>
<tr>
<th>Subconsultant</th>
<th>Amount</th>
<th>DBE (Y/N)</th>
<th>SBE (Y/N)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Economic &amp; Planning Systems</td>
<td>$66,604</td>
<td>N</td>
<td>N</td>
</tr>
</tbody>
</table>

Total Work Plan Value: $78,991