Next Generation Fare Gates Update
Agenda

1. Next Generation Faregates
2. Next Generation Strategy
3. Evaluation Process
4. Recommendation
5. Next Steps
Next Generation Faregates

Procurement process is underway!
- Staff recommendation 3/23
- Seek Board action on 4/13
  - $47M* for New Gate Procurement Systemwide

Project Goals
- Deter fare evasion
- Modernize aesthetic
- Reduce maintenance
- Improve access
- Employ Innovative technology

The Next Generation Faregate project is a high priority initiative for BART

* This amount is a portion of the total Project Cost estimated at ~$90M
Next Generation Strategy

- Scope / Schedule / Budget
- Technical Specifications
- Software Optimization
- Funding
- Request for Expression of Interest/Request for Proposal
- Competitive Negotiation Procurement
Evaluation Process

Technical Approach
• Meet Specifications
• Efficiency
• Modular/Scalable

Qualifications
• Years in Business
• Manufacturing Experience
• Team Experience

Demonstration
• Fare Evasion Detection & Control
• Technology & Reporting
• Ease of Maintenance

Cost Proposal
• Lowest Price / Proposer Price

Oral & Demo

Oral Interview Questions:
• Cyber/Security
• Project Management
• Maintenance
• Safety/Accessibility
• Station Agent impacts

Rank
• Grand Total Points
• Max 100 Points

Proposal Ranking

Interdisciplinary Evaluation Committee:
Transportation Engineering Access
Maintenance Office of Civil Rights Procurement
Recommendation

STraffic America, LLC

Evaluations Summary and Final Ranking

<table>
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<tr>
<th>Proposer</th>
<th>Technical Approach</th>
<th>Team Qualifications</th>
<th>Price</th>
<th>Oral Interviews</th>
<th>Grand Total</th>
<th>Rank</th>
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* 2.3% above lowest bid

**STraffic America LLC will work Shoulder to Shoulder with BART Forces for the Best Implementation**
Next Steps

1. April 13 – Consent Item to Award
   - Vendor Notice to Proceed
   - Begin Preliminary Design
   - Pilot Gate Delivery

2. Continue to seek funds
   - Update Cost Estimate to Complete
   - Develop Priorities and Deployment Strategy
   - Publicize Implementation Schedule

3. Identify Infrastructure Needs
   - Evaluate and Design Potential Electrical Modifications
   - Install/Modify Infrastructure
   - July – Board Update on Progress
Thank you